



TIMBER TALK

Your Voice for South Carolina Timber Harvesting

NOVEMBER/DECEMBER 2021

Message From SCTPA

By Crad Jaynes, President

Greetings from SCTPA... Happy New Year and belated Merry Christmas to all. I first want to apologize for the tardiness of this November/December 2021 issue, but due to being ill and the holidays, we just got behind on the publication schedule. Hope all is going well for everyone going into the 2022 New Year.

As I said before, it's been strange now for the last two years with the Covid issues for everyone personally and for business. And unfortunately this pragmatic issue with the virus won't go away. Or so it seems. Oh sure, you can get vaccinated which is great and I advise everyone to get the vaccine and a booster. I was vaccinated way back in 2021, as I recall I was vaccinated last March due to my age. But we now know even vaccinated persons can still get this new virus variant. But so I understand the personal symptoms with this new variant are not too bad unless there are underlying health conditions.

But it is my opinion, and just my opinion of course, we as citizens are going to have to just adjust and live with this stuff just like we live with influenza. The flu has various strains and as my daughter who is a nurse practitioner says... "Daddy, it's a virus and viruses mutate." So we'll continue down the road to a new way of conducting our lives and businesses. Okay...enough of my opinions of this subject.

I continue to be astounded as to the

resilience of our loggers and wood supply chain. The wood supply chain has functioned miraculously through these last two years of Covid times and still functions today as efficiently as possible. Yes our industry suffers from the lack of safe, qualified drivers and woods labor shortages. But this is the new world where folks get paid not to work. But the driver shortage seems or is the 800 pound gorilla in the room now for our timber hauling industry. How do we fix that? Your idea is as good as mine. But in cooperation with other entities, we're working to find relief and solutions.

The past two years have brought on a myriad of challenges to the timber harvesting and timber trucking segments. With the Covid related issues of logging business employees being Covid infected, the 2020 mill scale backs on wood receipts despite the demand for wood products, and for the resilience and "where with all" that the timber harvesting and timber supply segments have shown, is a testament to the dedication of those businesses who harvest our renewable and sustainable forests to deliver the raw material to the wood receiving mills to manufacture the wood products we all use daily that enhances our daily lives. I am so very proud of how the logging and wood supply sectors operated as an Essential Industries.

2021 was challenging for the associ-

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ation as well. Through the board's leadership the association has carried on its mission to service and represent the timber harvesting and wood supply businesses in SC.

I want to personally Thank Everyone who renewed their membership in 2021. And also thank the new members who joined during the year. Without the support of members, the association can't operate to serve our industry. Our membership was down from the past. I feel this is attributable to the economic attrition that occurs yearly of loggers going out of business and/or retiring, logging business consolidations and changing markets. However, for the most part the association has held its own for 2021.

It's been nice to get back to some sense of normalcy as more "live" meetings were held in 2021. But still there was a shortfall in these person to person meetings. But I believe it's coming around. Frankly... I am not a fan of online Zoom meetings, but that's just me because I'm a people person and enjoy seeing folks face to face. Maybe that's the new way of doing business I guess.

South Carolina Timber Producers Association continued to represent the timber harvesting sector on many committees such as the SFI State Implementation Committee, SC Sustainable Forestry Teachers Tour Steering Committee, Timber Operations Professional (TOP) Steering Committee, Wood Magic Forest Fair Steering Committee and others.

The association continues working with Southern Loggers Cooperative (SLC) to place more fuel depots around the state. SCTPA acts as the field representative for SLC in SC. SLC has three fuel depots in SC – Allendale, Georgetown and Orangeburg. Due to the pandemic of 2020 and into 2021, efforts to locate a fuel depot at the WestRock mill in Florence was slowed. However, work is back underway to locate a site near the mill.

SCTPA continues to be a proud charter member of the American Loggers Council (ALC). Active SCTPA logger members automatically are American Loggers Council Members. ALC went through a leadership change in 2021 as Danny Dructor retired after serving as ALC Executive Director for twenty years. Scott Dane, formerly of the Minnesota Loggers & Truckers Association, is now the Executive Director. Scott has the experience and industry knowledge and understands the political processes in Washington, DC as that is where the ALC focus is for the nation's loggers and timber industry.

In fact, ALC now has an office in Washington, DC to

be better situated to continue its advocacy for our nation's loggers to better meet the needs to support or oppose federal legislation impacting the timber and logging industries nationwide.

ALC has continued to represent America's loggers for federal issues in Washington, DC. Several ALC members and member association executives provided testimonies in hearings in DC during 2021. Efforts to get the Safe Routes Act and Future Logging Careers Act as well as other federal issues have been supported and worked by ALC. SCTPA had individual contact with our SC U.S. House and Senate members in Washington seeking support of the two Acts.

I am proud to say both our U.S. Senators and five U.S. House members signed on as co-sponsors to the Safe Routes Act. Senator Tim Scott signed on as a sponsor for the Future Logging Careers Act. SCTPA Chairman Bo Bo Seckinger, Seckinger Forest Products, Inc., Hampton serves on the ALC board of directors.

Through the efforts in 2021 of the ALC Logger and Log Hauler Relief Advocacy Committee, which SCTPA's president was a member, the Pandemic Assistance for Timber Harvesters and Haulers Relief (PATHH) program got included in the pandemic assistance bill passed by Congress and signed by the Biden administration. The committee developed the template for the PATHH program to provide the U.S. Department of Agriculture (USDA) and Farm Service Agency (FSA) guidance on how the PATHH program should run and the criteria for funding to be distributed. USDA used the ALC generated template along with the federal criteria to implement the program.

SCTPA had favorable contacts for support with both SC's U.S. House and Senate members seeking a quicker release of the PATHH program funding by USDA and FSA seeking their support for the program. Our DC delegation responded with full support.

Currently the PATHH funding due to the overwhelming number of applicants nationwide, has reduced the full amount of funding to all approved applicants. The number of applications and approvals exceeded the \$ 200 million allocated in the assistance bill. Currently ALC and our own state association are seeking an additional appropriation to make up the difference for the shortfall in the initial funding so as to make all approved applicants whole for the initial maximum funding amount of \$ 125,000.

Thus far, SCTPA has received positive responses from our SC U.S. House and Senate members for this additional funding appropriation. This additional funding request is based on the fact other assistance

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programs received additional funding that led to making up the shortfall in full funding.

SCTPA attended the ALC 2021 Annual Meeting in Couer d'Alene, Idaho in October. Representing SCTPA were Chairman Bo Bo Seckinger, Seckinger Forest Products, Inc., Hampton, board member Bob Lussier, Great Woods Companies, LLC, Bennettsville and President Crad Jaynes. SCTPA's President participated in the ALC 2021 Spring and Summer board meetings via virtual medium.

At the ALC Annual meeting, SCTPA board member Bob Lussier was introduced as President of Team Safe Trucking. SCTPA assisted Team Safe Trucking with the development of the Entry Level Driver Training program by being an Educational Sponsor and providing input into the program's development. The Team Safe Trucking Entry Level Driver Training (ELDT) program has been approved by the Federal Motor Carriers Safety Administration as qualified training for the Commercial Drivers License (CDL) drivers nationwide who want to obtain a new CDL or upgrade their CDL status. This includes the log trucking segment. This federal mandate is effective February 7, 2022. The training requires Theory training, classroom training, and over the road training by approved Federal Motor Carriers Safety Administration registered instructors. The ELDT program is available on the Team Safe Trucking internet platform. The issue our industry is struggling with now is the over the road approved instructors.

In SC's legislative environment, SCTPA continues to support and address SC tort reform for the purposes of revising tort laws to reduce the number and magnitude of lawsuits pursued by the "preying plaintiff's attorneys" against our industry's log truck segment. SCTPA supports the SC Coalition for Lawsuit Reform to enact more tort reform. Tort reform will be a priority for the 2022 SC legislative session.

SCTPA continues to partner with the SC Forestry Commission (SCFC), the Forestry Association of South Carolina (FASC) and SC Trucking Association for issues impacting timber harvesting and transportation.

SCTPA's 2021 Annual Meeting was cancelled due to the Covid-19 pandemic and that hurt the association. Now we are excited our 2022 Annual Meeting will be conducted February 25 – 27, 2022 at the DoubleTree Resort by Hilton Myrtle Beach Oceanfront. Speakers are lined up, registration packages have been sent and we are looking forward to getting back together and conducting a great 2022 Annual Meeting. I hope everyone will come join us.

SCTPA conducted a Strategic Planning meeting on October 20 to review and plan for the association's future. Forestry Mutual Insurance Company's Keith Biggs and J. P. Dame attended the meeting. Keith served as the meeting facilitator and J. P. provided technical assistance. The meeting held an association Strengths, Weaknesses, Opportunities and Threats session which was very helpful for the board.

Some of the focus points from the meeting were the need to increase membership, improve finances, increase member services and plans were discussed for leadership succession of the current association president. Plans are now for the current association's president to seek retirement at the end of 2023 after 24 years of serving the association and our industry.

Several goals for the next year were set for increasing membership. A new association brochure is available for use to provide to non-members or anyone for that matter. If you would like to receive the brochure to pass along to your non-member peers, just contact SCTPA. The board decided to go to a quarterly *Timber Talk* publication in 2022 and publish it in color.

SCTPA was instrumental in working with the SC Department of Transportation and partnered with the Forestry Association of SC (FASC) for the Temporary Logging Road Entrance Encroachment Permit and the Bulk Agricultural Permit to haul 90,000 pounds GVW on state roads. Both programs were joint efforts by the three entities and seem to be working for the benefit of our industry and SCDOT. Initially the Temporary Logging Road Encroachment Permit was too cumbersome and regulatory so without SCTPA and FASC's involvement to modify the program, the initial requirements would have been too stringent and restrictive. It's the involvement of SCTPA and partnering with FASC that lessened the regulatory burden initially imposed.

SCTPA regular board of directors meeting have been held in 2021 with Forestry Mutual's Keith Biggs, J. P. Dame and Greg Hutson, Swamp Fox Agency's Rick Quagliaroli and guests attending several meetings. Board of Directors meetings are open for any member to attend. Just contact SCTPA for dates or look in *Timber Talk* magazine.

This has been a quick look at 2021 and there have been more activities SCTPA was engaged in for the enhancement of our industry. But I just thought this would be a good way to show your association is working for you.

SCTPA will continue to serve and represent SC's

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timber harvesting, wood supply and unmanufactured forest products trucking segments for issues impacting our industry.

I want to thank everyone for your membership and thank our board of directors for their leadership. I also want to say Thank You to our SCTPA Communications Director Kathy Fudge who has kept our Facebook page postings ongoing and has been our Timber Talk editor and publisher for 22 years. Thank you Kathy!

It's been tough on all us with what we've been dealing with personally and business wise for the past two years. But we're still making it all work despite the challenges.

Again, I am so proud of our industry's segment, the

loggers, wood suppliers and timber truckers, who are the most important link in the wood supply chain for the jobs you do and for your service to SC's forest products industry.

I personally want to wish you and our industry segment a grateful Thank You for your dedication to your businesses and to our industry. I wish the best for everyone for a prosperous and blessed 2022.

As we say at the Jaynes house...Love Ya...Mean It. And as always... Log On & Truck Safe!!

Best regards,

Crad

Crad Jaynes



2022 SCTPA ANNUAL MEETING

SCTPA is excited about our 2022 Annual Meeting to be held February 25 – 27, 2022 at the DoubleTree Resort by Hilton Myrtle Beach Oceanfront, 3200 South Ocean Boulevard, Myrtle Beach, SC.



2020 and 2021 have been unprecedented years with the COVID-19 virus creating many disruptions in our businesses and everyday lives. But the timber harvesting, forestry and agricultural industries have persevered through it all continuing to produce timber and agricultural crops and products.

Our 2022 annual meeting will follow, if required, safety protocols of the resort, state and/or local governments. Social distancing and face shields will be recommended while attending the meeting, but will be personal preference. At this time there are no required virus protocols in effect. SCTPA does not anticipate any will be in place at the time of our meeting.

Friday's schedule will be a board of directors meeting, afternoon registration and evening welcome reception with food and entertainment. There'll be a DJ and some Karaoke. We'll have a LIVE AUCTION at the Friday Reception.

Saturday general session speakers will be: SC State Forester Scott Phillips, SC Forestry Commission; Ewell Smith of the U.S. Endowment for Forestry and Rural Communities to discuss the Timber Hauling Internet Platform; Derek Breedlove, The Vestige Group for Onboard Cameras and GPS systems; Scott Dane Executive Director American Loggers Council and Stephen Setliff of the Setliff Law Firm to discuss how to protect your business from lawsuits.

Saturday's luncheon will feature SC Commissioner of Agriculture Hugh Weathers, SC Department of Agriculture to speak about the agriculture industry in SC. SC U.S. Senator Tim Scott has been invited to speak as well either in person or via video. Rick Quagliaroli, Forestry Insurance Company of the Southeast will update the captive insurance company.

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Saturday's association business session will feature the association's 2020 and 2021 financials, Board of Directors elections, any bylaws changes, awards and presentations. Drawings will be held for a nice rifle and shotgun and free stay at the DoubleTree Resort by Hilton Resort Myrtle Beach Oceanfront. Saturday evening is free to enjoy Myrtle Beach.

We'll have the gospel group Port City Quartet for our Sunday Prayer Breakfast to bless us with their Southern Gospel music and faithful testimony.

Our Silent Auction will be available with a variety of nice items for bidding. Please donate an item. The prize drawings and silent auction help the association financially. We encourage folks to contribute to the Silent Auction.

Exhibitors will be inside the conference center with their products and services. Outside exhibits of equipment, trucks, etc. will be in the parking lots.

Discounted Carolina Opry tickets for the Saturday evening show February 26th will be available for \$ 37 each and can be ordered with your meeting registration. *That's a \$ 13.00 per ticket savings versus regular price.*

Contact the Hilton World Wide Reservations directly to make your room reservations. **SCTPA's Group Code is... TMP.** Call Hilton World Wide Reservations at **1-855-778-1190**. Be sure to specify DoubleTree Resort by Hilton Hotel Myrtle Beach Oceanfront when making reservations. Book online at...

<https://www.hilton.com/en/book/reservation/deeplink/?ctyhocn=MYRDTDT&groupCode=CDTTMP&arrivaldate=2022-02-24&departuredate=2022-02-27&cd=OM.WW.HILTONLINK.EN.DirectLink&fromId=HILTONLINKDIRECT>

SCTPA room block cut off is **January 27, 2022**. After January 27, 2022, standard room rates apply.

Our meeting is a casual family atmosphere. We encourage everyone to bring your family and employees. Dress is business casual. We ask attire suited for a business meeting is worn.

Because of the COVID-19 virus threat, by attending the 2022 annual meeting, you are attending at your own free will. You and your attending parties agree to hold harmless and indemnify SC Timber Producers Association, its board of directors, employees and agents harmless of any actions, results and liabilities whatsoever associated with attending the meeting regarding the COVID-19 virus and any COVID variant.

Go ahead now and block the dates to join us February 25 – 27 for our 2022 Annual Membership Meeting.

Brenda and I look forward to seeing you in Myrtle Beach.

Best regards,

Crad

Crad Jaynes
President



2022 SCTPA ANNUAL MEETING

SCTPA 2022 Annual Meeting will be February 25 – 27, 2022 at the DoubleTree Resort by Hilton Myrtle Beach Oceanfront, 3200 South Ocean Blvd, Myrtle Beach, SC.

Reservations are to be made directly with **Hilton World Wide Reservations** by calling **1-855-778-1190**. The SCTPA Annual Meeting Reference Group Code is...**TMP**.

Provide **Group Code TMP** when making room reservations. Be sure to specify *DoubleTree Resort by Hilton Hotel Myrtle Beach Oceanfront* when making room reservations.

Reservations can be made online by using this booking link. Be sure to use the entire URL for it to work properly. **Booking link:**

<https://www.hilton.com/en/book/reservation/deeplink/?ctyhocn=MYRDTDT&groupCode=CDTTMP&arrivaldate=2022-02-24&departuredate=2022-02-27&cd=OM.WW.HILTONLINK.EN.DirectLink&fromId=HILTONLINKDIRECT>

SCTPA ENCOURAGES EVERYONE TO REGISTER AS QUICKLY AS POSSIBLE TO ASSIST THE ASSOCIATION IN THE MEETING PLANS. This is important and will help SCTPA make appropriate arrangements for the meeting. Please register early.

SCTPA room block rates cut off is January 27, 2022. After January 27, 2022, regular room rates will apply. SCTPA has no flexibility with this cut off. Hilton reservation cancellation policy applies.

There is no reservation form for your use. Make room reservations direct with Hilton.

2022 SCTPA Annual Meeting DoubleTree Resort by Hilton Myrtle Beach Oceanfront

Room Type	Single Rate	Double Rate
Deluxe Room - King or Double Queen	\$ 119	\$ 119
King Suites	\$ 189	\$ 189

Please Note: All rooms are subject to applicable state and local taxes and resort fee plus any other applicable fees charged by the DoubleTree Resort per guest room per night. Hilton policies and fees apply for room reservations as well as room cancellations. SCTPA has no control on these charged fees.

More Annual Meeting information and forms on pages 35 – 41.

WELCOME NEW MEMBERS

SCTPA welcomes our New Members & Restart Members.
Your support is appreciated.

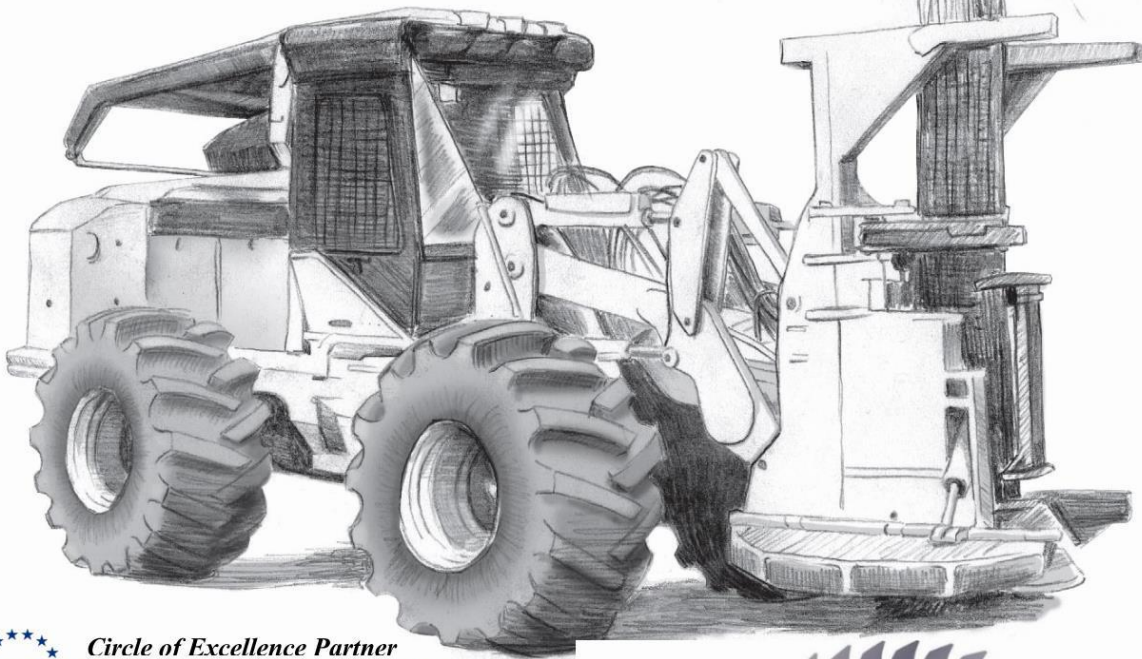
Crews Trucking, Inc., *Luray*
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Letter# : G-1388
Content Type : Sales Programs
Posted Date : 11/24/2020
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APPLICABLE TO UNITED STATES DEALERS ONLY

American Loggers Program 2021

International Truck, a *Silver* sponsor of the American Loggers Council, committed to enhancing the logging profession, is pleased to announce our American Loggers Purchase Program for 2021. This program is open to all individual and state members, a coalition of state and regional logging associations made up of approximately 30 states across the U.S. Through this program, your customers can order International® trucks without having to spend time and money to go through a bid process. Use this program to help drive incremental sales through your dealership to American Logger professionals across the country.

Program Guidelines

- **Eligible Models:** International® CV™, MV™, HV™, and HX™ models.
- **Eligible Customers:** Customer must be a member of American Logger's Council
- **Program Administration:** Request via **SPA** and reference program in comment section of SPA and must include American Loggers as the Pricing Customer (822447).
 - **New Sold Orders: Request via SPA**
 - **Ordering Period:** November 24, 2020 through October 31, 2021
 - **Production:** All orders under this program must be built by December 31, 2021
 - Vendor Option or Spread production available
 - **Price Pages:** July 2020 price pages.
 - **Floor Plan Terms:** Standard Terms
 - **Non-cancellable**
 - **Existing Stock: Request via SPA**
 - **Price Pages:** Units delivered from stock inventory retain price page guarantees.
 - **DTU Requirements:** Units must be delivered to Customers (DTU'd) by June 30, 2022
- **Program Incentives:**
 - **Customer Rebate:**
 - **CV™ Model:** \$1,000 Customer Rebate
 - **MV™ and HV MRD Models:** \$2000 Customer Rebate
 - **HV HDD Models:** \$3000 Customer Rebate
 - **HX™ Models:** \$4000 Customer Rebate
 - Every member that purchases an HX model will also receive a special Carhartt Jacket = \$150 value
 - Every Sales Representative that **sells** an HX model will receive a special Carhartt Jacket = \$150 value

Contact Information

Please contact your local Vocational Sales Manager, Truck Sales Manager or CSA with any questions.

General Provisions

1. Current orders in the system cannot be cancelled and reordered under this program.
2. Transit time per Sales Policy 'New Truck Floor Plan Terms and Note Settlement Procedures'.
3. All program units are subject to any additional surcharges, tariffs, or government mandated price changes.
4. All orders placed are subject to freight/destination charges in effect at the time of order. Please see Product Pricing Letter [G-781 Prepaid Destination Charge Program – July 15, 2019](#) for more information.
5. The upfront SPA, terms, and any applicable Invoice Credits will be applied at time of invoice.
6. All units ordered under this program are non-cancelable.
7. Slots and associated pricing cannot be used for Idealease.
8. Program incentives may not be combined with any other national incentive or rebate programs offered through Navistar, Inc.
9. Sales Program orders are only for delivery to end-user customers domiciled inside the United States. Any units delivered inside the United States initially, then later exported outside the United States will be subject to the terms and conditions spelled out in International's Export Policy Letter G-1860A, up to a full reversal of all incentives.
10. Navistar, Inc. reserves the right to cancel or modify this program at any time. All sold units ordered prior to program cancellation or modification will be honored under the original program provisions. Units ordered under this program cannot be cancelled or substituted with another order. Units currently on order cannot be cancelled and reordered under this program. Incentives cannot be combined with any other program or promotion unless specifically offered by that program. No modification to program incentives or substitution for program incentives will be allowed.

REBATE PROGRAM

International Truck is pleased to offer the following Purchase Program for members of the American Loggers Council.

November 30, 2020 through October 31, 2021

REBATES:

CV Model: \$1,000

MV Models with Cummins: \$2,000

HV Models with Cummins: \$2,000

HV Models with A26: \$3,000

HX Models with A26 or X15: \$4,000



Member must be in good standing with American Loggers Council, or State Logging Association.

There is no limit on number of times rebate can be used.

Rebate is set up for dealer to apply rebate to final price of unit at time of delivery (provided membership is validated).

Members that buy an HX, will get a Carhartt Jacket with new HX Logo. Mark Netzly and Bob Mann will be the point of contact for the program for Navistar.

****Email americanlogger@aol.com for verification or additional information.***

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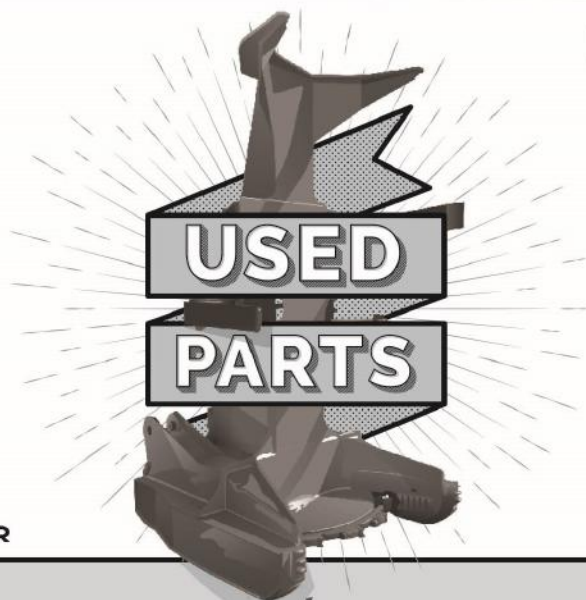
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2021 Western Star Association Rebate – US ALC Associations

Western Star is proud to support the American Loggers Council (ALC) and its affiliates through the extension of the association rebate program. Dealers can apply the rebate to the truck purchase or process a direct rebate to the customer. ALC Members may qualify for a rebate when they purchase a brand new Western Star 49X or 4900 logging service truck, the leading brand in the logging industry.

Rebate amount:

- \$3,000 for 49X or 4900 model with vehicle service code of A85-012, Logging Service

Requirements:

- **Valid only on vehicle service data code of A85-012, Logging Service.**
- **Valid only on StarQuote pricing.**
- **Not valid with stock truck concession or other program incentive claims.**
- Verification of membership or affiliation status with ALC.
- Association membership must be valid for at least **90 days prior** to retail sold date.
- Trucks must be **new** and never been retail sold regardless of model year or mileage.
- Maximum of **two (2)** trucks per customer/company in a calendar year.
- Rebate claim must be processed within **30 days** of retail sale date.
- No gliders or used trucks are eligible.
- Only one association rebate can be applied per claim per truck.

Process:

1. Association member advises dealer they are a member of the American Loggers Council or affiliate organization, and asks dealer to verify membership with ALC.
 - To verify membership, dealer needs to contact Mr. Scott Dane, American Loggers Council via e-mail scott.dane@amloggers.com at or by phone at 218.780.5927.
 - Please identify yourself as a Western Star Dealer requesting approval to offer a discount to the customer. Provide applicant name, organization, and membership number, if applicable.
 - Mr. Dane will verify and provide you with an approval. He will also send a copy of the approval to WST-Training@Daimler.com
2. Association member purchases up to **two (2)** new trucks, per customer/company in a calendar year.
3. Dealer report and enter the retail sale date and warranty registers the truck(s).
4. Dealer submits a TIA using request type, Trade Association/Sales Rebate category

- *If Association does not have a membership list or number, proof of membership (i.e. Membership Card or Membership dues receipt) must be attached in TIA system.*
- 5. Dealer submits Rebate Claim Form through DTNA Portal
- 6. Association membership and truck sale are verified before TIA is processed.
- 7. Dealer can apply the credit as requested by the customer/member:
 - Dealer credits customer's parts/service account with full rebate amount.
 - Dealer pays the customer full rebate directly.

Dealer is responsible for ensuring all conditions of this program and Association memberships are met. TIA's will not be approved if any condition or Association memberships are not in accordance with this program.

Western Star Trucks reserves the right to terminate this program at any time without notice. Transactions submitted and approved for this offer are subject to audit at any time. Western Star reserves the right to charge back any incentives provided if it is discovered that the transaction does not fully meet the program requirements.

For questions, please contact WST-Training@Daimler.com

TIMBER TALK GETS NEW LOOK FOR 2022

SC Timber Producers Association has published our Timber Talk newsletter, now more like a magazine, since 1999, and has been on a bi-monthly publication.

Beginning in 2022, the newsletter will be published on a quarterly basis. Plus, the issues will be in full color. Going to a full color format will help enhance the issues.

New articles will be done to spotlight our logger, allied supplier and other members. It'll be entitled *SCTPA Spotlights*. Some past issues have done stories on members, but not many, and this approach will highlight our SC members and assist in enhancing the publication's appeal.

Continued emphasis will be placed on presenting the news and information for regulatory, legislative, transportation, road, wood supply, the American Loggers Council, association activities and other issues.

SCTPA encourages anyone who would like to submit material for the publication to please do so. SCTPA takes pride in providing a good resource for our members.



Timber Talk

Your Voice for South Carolina Timber Harvesting

Contact Crad Jaynes at
1-800-371-2240 or bcjpaw@windstream.net



Timber Talk

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AS WE SEE IT ...

LIFE IS A CHRISTMAS TREE



By: Scott Dane – Executive Director
American Loggers Council

While in DC I had the opportunity to visit the National and Capitol Christmas Trees, a symbol of the Christmas season. I reflected upon the many symbolisms that the Christmas tree represents and how it can display the true meaning of Christmas. Of course, the correlation to the logging industry was not missed either.

When I watch my wife decorate the Christmas tree, I can't help but see the picture of our life together manifested in the ornaments hanging on each branch. Branches themselves that represent the growth of our marriage and family.

There are two bears and a heart that says, "Scott and Melody - 1988", the year we met. Then there is a crystal ornament with two doves that is inscribed "Our First Christmas - 1989", the year we were married. In 1992 we added a "Baby's First Christmas" for the birth of our first son, and another "Baby's First Christmas" ornament in 1994 for our second son. Homemade Popsicle stick ornaments with glued on buttons were made by the boys. Sand dollars and seashells hang on the tree from the years we lived on a tropical island. Ornaments from other areas mark travels to Maine, Minnesota, and Arizona. The "Nutcracker" ornament is a souvenir from attending the Nutcracker Ballet on Christmas. The ornaments on the Christmas tree chronicle the joyous events of our life and family. We added a new ornament with a "C" which represents our foster son.

The Christmas tree is a symbol of the Christmas Holiday which celebrates the birth of Jesus Christ. The perpetual green of the evergreen represents the

eternal life of our Lord and Savior. The Christmas tree lights are for the stars of the universe created by God. The gifts beneath the tree are worldly tokens of the blessings bestowed upon us, much like the frankincense, gold and myrrh brought as gifts to the baby Jesus.

Many years ago, I was working in the Persian Gulf and made ports of call to Oman, Bahrain and the United Arab Emirates. In the market there was Frankincense and Myrrh for sale. I bought some for Melody as a souvenir and to round out the gifts of Frankincense, Gold, and Myrrh I bought an Eternity ring that Melody wears as a wedding band. These gifts brought to the baby Jesus represent the following:

- **Myrrh** is an aromatic gum resin from a small shrubby tree that was used as a healing stimulant and as a burial spice. Myrrh, like Frankincense, also is the sap from a tree that is hardened and then used. However, unlike, Frankincense which is sweet...Myrrh has a bitter taste to it. Myrrh was mostly used to embalm the dead because it had the property to preserve. It was also used as a perfume, an ingredient of holy ointments mentioned in Exodus but its most practical use for Mary & Joseph would be its medical uses. Lastly, Myrrh represents the bitter cup that Christ had to drink in suffering for our sins and the healing for us that his death brings.
- **Frankincense** is a fragrant gum resin obtained from certain trees, frequently associated with Myrrh. It was used in making of perfume and in sacrifices. Frankincense is made by cutting a tree named "Arbor Thurisfrom" found Persia, Arabia and India. It's like a sap that is gathered and then



(Continued on page 16)

(Continued from page 15)

dried for 3 months and becomes like a hardened resin or gum. Frankincense is used as a perfume but mostly it was burned as a sweet incense during worship. During the Exodus Aaron would burn Frankincense at the altar as a sweet offering to the Lord. Practically Frankincense would be a familiar smell to baby Jesus as this was the same God that was worshiped in the Old Testament. Symbolically Frankincense represented the divinity of Christ because as mentioned Frankincense was burnt as an offering to God.

- **Gold** represents kingship. The King that Christ is for us. It also represents the purification process we go through in our trials as a Christian. Gold is one of the only metals that when heated with fire will not lose anything of its nature, weight, color, or any other property. Genuine faith is the same way. Gold is used in scripture when talking about the strength of someone's faith. Job refers to gold after he has been through all his trials. Job 23:10 Job says, "But He knows where I am going. And when He tests me, I will come out as pure gold."

But even these gifts, like those beneath our Christmas trees, pale in the light of the gift of forgiveness and eternal salvation given to us through Jesus Christ.

Atop the Christmas tree is a star depicting the star that the scripture tells us marked the birth of the Savior. The tree itself symbolizes our Lord and Savior. The branches reaching out like our Lord's arms stretched out and nailed to the cross. Hanging on those branches are the ornaments that represent our family, love, and life. But without those blessings being supported by the branches they are just meaningless trinkets. This makes me remember that family, love, and life are not complete without Christ as the center on which all the rest is built upon.

From myself and the American Loggers Council, I wish you each a Merry Christmas and encourage you to take a moment to reflect upon what and Who the "Christ"mas season celebrates.

COUNTY ADDS AGRICULTURAL ZONING OPTION FOR LANDOWNERS

By Molly Hulsey, Dec 20, 2021, GSA Business Report

Landowners in Greenville County now have a farmland preservation tool in addition to the Greenville County Historic and Natural Resources Trust reported in October by GSA Business Report.

Voted in unanimously by Greenville County Council on Nov. 16, the Agricultural Preservation District Zoning classification limits development in prime agricultural area and can be installed only at the request of a landowner in previously unzoned areas of the county.

Landowners can now request to zone their property to prevent future residential and commercial growth. (Photo/Molly Hulsey)

The amendment allows for farming, forestry, veterinary and agri-tourism uses, as well as single-family residences, bed and breakfasts, group homes and special event facilities under certain conditions. Athletic facilities, cemeteries, communication towers, government facilities, religious institutions and runways are special exemptions to the rule, according to council documents.

"I think it's a great thing," Councilmember Joe Dill said during the meeting. "A lot of unzoned areas have been embogged in the development of this ordinance, and a lot of those [impacted] are here in the audience."

Rows of rural residents stood at Dill's prompting in support of the amendment during the Nov. 16 meeting.

Dill put the amendment forward to the county planning and development committee after his proposed moratorium on all county development floundered earlier this fall.

"That was dead on arrival," Chairman Willis Meadow said about Dill's original moratorium.

"We're not going to do that. Greenville's still going to grow, and it's going to grow because we're willing to support that growth."



Why the Trucker Shortage?



Editorial By:

J. Richards Todd
President & CEO

Supply chains are fundamental to the United State's superpowers. Their secret weapons are their workforce, none more so than the truck driver. Commercial and consumer demand make the truck – and the truck driver – the most essential factor.

“Truck driver” is the most common job across most of the country according to the Dept. of Labor. That includes every category of truck – small, medium, large, severe service. So why don't we have enough of them?

The diversity and functions of our economy place great expectations on our skilled highway pilots as they navigate every type of ship imaginable while encountering non-stop obstacles and endure lifestyles about which most folks have no concern. These soldiers' duty is by and large taken for granted - until we experience shortages or must summon convoys of heavy-duty, rapid responders. Despite the rough-neck appearance and image, they are the salt of the earth, unsung heroes, bona fide cultural icons.

Moving goods and services perfectly by truck is impossible. The real world gets in the way, posing inexhaustible, unpredictable, frustrating variables. Profitability necessitates collaboration. Every player and input involved must perform without a hitch for the system to work at maximum velocity and safety. Working through other modes and intermediaries adds complexity and less control, if there's any “control” at all. It's like an orchestra without a conductor.

Getting through the concrete and asphalt jungles in the best of conditions takes patience, discipline, focus, and the right attitude. Drivers encounter the gamut of highway environments each presenting a unique set of challenges every mile, every day. Notice the impatient, hurried and often-distracted car drivers, zig-zag traffic, congestion, weather, obstinate pedestrians and cyclists, animals, construction, inadequate parking, drunks, and accidents, and you clearly realize that even the most skilled truck driver needs a great deal

of luck. Replicating success with great consistency is the real goal.

So when he finishes the job - no matter what or to whom he's hauling – he may be satisfied or relieved, proud or worn-out, and, from time to time, maybe a bit exuberant. Often nobody is there to congratulate, much less cheer him. Most of us have been conditioned to forget the human behind the wheel of the machine.

For local, light-duty driving, just about anyone willing can. But as loads get bigger, heavier, or the distance gets longer or the logistics more complex, the nature of the job demands more skill and a different mindset. So do the rewards.

Economic growth means corresponding, inseparable demand for freight services. CDL holders have an array of sectors within which to work, and a wide range of vehicle types with increasingly sophisticated driver-assist, stress-reduction safety technologies. In this highly regulated seller's market, professional drivers shouldn't have to put up with others' inconveniences, inefficiencies, or inconsiderate treatment that hurt their earnings or self-respect.

The job is not for everybody. It's not for those who lack will or skill. It's not for the lazy or unmotivated. It's not for drug users, or alcohol abusers, the timid, weak, or busy-bodies.

It is a great profession for those with stamina and resilience, for the grinders, the independents, the curious and adventurous. And for those who like to earn a living.

Put together a group of kids and show them a CDL and they may shrug it off. But let a successful businessman subtly reveal his, watch the smiles as it raises eyebrows and impresses his peers. That's a real man – or woman.

So, for would-be drivers, don't let the TV lawyers' reckless mischaracterization of this business and stigmatization of its professionals ruin the image, turning you off and away. They produce nothing. You move everything.

It's time for Americans to give the trucker back his due. Try to imagine anything around you that did not get there by a truck. Trucks deliver everything but BS. By the way, you can't truck from home.

The railroads may have helped make this country great. But it's the truckers that are keeping her that way.

PATHH Program Tax Implications

This is a message received by SCTPA from American Loggers Council Executive Director Scott Dane that addresses the tax implications to businesses that received funding from the Pandemic Assistance for Timber Harvesters and Haulers (PATHH) Program.

The question regarding PATHH payments and how they are handled as per taxable income has been solicited. See the response below provided by Farm Service Agency.

The American Loggers Council does NOT provide this information as tax advice and PATHH recipients should consult a professional tax advisor for opinions.

- **Are PATHH payments going to be counted as taxable income?**

The Farm Service Agency reports PATHH program payments to the Internal Revenue Service and program participants on a CCC-1099-G. This report is a service to help program participants report taxable income. PATHH applicants should consult with the IRS or a tax preparer for any additional questions on how this income impacts the PATHH applicant's business.

- **Will Farm Service Agency issue a 1099 Form to PATHH applicants?**

Farm Service Agency will issue a 1099 Form to a PATHH applicant if the dollar amount received by the PATHH applicant for the year is \$600 or more according to IRS regulations. Farm Service Agency will send out 1099 Forms in mid to late January 2022.

Samsara Onboard Cameras Member Program

SCTPA now partnering with Samsara for an Onboard Camera member program offering a 15% discount for active, dues paid, members and in certain situations a 20% referral bonus.

The average Logging Truck can save over \$2,000 a year with a smart WIFI Dash Camera by:

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Dash cameras have proven their worth and value in many accidents to where the truck driver was not at fault in an accident. Dash cameras help to avoid the "he said, she said" situations in accidents. And of course the dash camera can show a driver being at fault in an accident as well. Even if the driver was at fault, having the dash camera could potentially assist in the accident



samsara

investigation and the outcome.

Our litigious society now with all the screaming predatory plaintiffs' attorneys are out to get the most out of an accident for lawsuits. So why not try to protect your business and your drivers by installing dash cameras for improving driver and trucking safety, training and perhaps a little more peace of mind.

Samsara provides Real-Time GPS Tracking, Automatic Text Alerts with Footage, Live Streaming Footage and Advanced Intelligence In-Cab Audio Alerts.

Christian Houston-Floyd is the Samsara Account Executive. His direct contact is 470-502-6900 extension 3 or online at christian.houston@samsara.com.

Christian spoke at the American Loggers Council 2022 Annual Meeting in Couer d'Alene, Idaho. The Mississippi Loggers Association has had great success with their partnership with Samsara. SCTPA is proud to provide this Samsara program as a member benefit and service.

AMERICAN LOGGERS COUNCIL (ALC) PROGRAM DETAILS



Peterbilt is pleased to offer the American Loggers Council (ALC) the following rebate incentive:

Program Details:

- Members receive a \$2,000 **CASH** rebate on Models 567, 367, or 365.
- Limited to three (3) rebates per member for calendar year 2021.
- ALC members must be in good standing for at least 90 days prior to taking retail delivery.
- ALC members must take retail delivery between **January 1, 2021** and **December 31, 2021**.
Retail delivery is defined as the time the ownership of the truck is transferred from the Peterbilt dealer to the customer.

Other Details:

- Request for customer rebate incentives must be **received by ALC** within 90 days of taking retail delivery.
- Allow 6 to 8 weeks for check to process.
- This program may not be combined with any other rebate offers from Peterbilt.





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1455 Pennsylvania Av. NW
Suite 400
Washington, DC 20004
202-627-6961
Scott.dane@amloggers.com
www.amloggers.com

Senator,

The American Loggers Council is pleased to announce that the Pandemic Assistance for Timber Harvesters and Haulers (PATHH) program was an historic and unprecedented success! Unfortunately, the eligible financial assistance exceeded the \$200 million appropriation by almost double.

This need required the Farm Service Agency to adjust and factor the original formula to a point where in many cases the amount of financial assistance was reduced to less than half of what the applicant would have been eligible for. As an example, an applicant that would have been eligible, based on their gross income loss multiplied by 80% (original formula) for \$180,000 would have been limited to the maximum of \$125,000. The new formula, due to the excess request for assistance, limits the maximum to \$75,000 and then applies a multiplier of 70.5% to that figure resulting in a maximum limit of \$52,875. This is 42% of the original formula assistance level.

Additionally, where the original assistance formula would have provided for 80% of the gross revenue loss, the new formula only provides 70.5% of the gross revenue loss.

This level of need is evidence of the economic impact that the COVID-19 Pandemic has had on the American timber industry. Multiple economic analysis reports indicated that the economic loss exceeded \$1 billion. Congress recognized this in appropriating the \$200 million. Now that the real economic need has been verified, and to meet the intent of Congress in providing adequate assistance to this vital industrial sector, a supplemental appropriation of \$185 million (as per Farm Service Agency data) needs to be appropriated.

Additional supplemental appropriations have been provided for other disaster and assistance programs when the demand exceeded the initial funding appropriation.

The American Loggers Council, and the timber industry that we represent, is extremely appreciative of the PATHH program assistance. The program's success has exceeded expectations and has received bi-partisan support in both the Senate and House, as well as Administration support. Unfortunately, the success of the program has also revealed the extent of economic impact, loss and need within the timber industry sector. Therefore, the American Loggers Council respectfully requests an additional supplemental appropriation of \$185 million.

Respectfully,

Scott Dane
Executive Director

How does TimberHauling.com help you and your fellow loggers?

The South Carolina Timber Producers Association, the Carolina Loggers Association, and the Virginia Loggers Association recognize the multiple strains on loggers—from labor shortages, rising insurance and equipment costs, burdensome compliance paperwork, and the many other challenges faced each day.

A simple question was asked by the executive directors of the three associations: how can the state logging associations help loggers and make a genuine impact on the industry—helping increase their bottom line?

The most direct answer was to bring together the memberships of the three associations to encourage vendors to offer savings with a simple goal - **to help timber businesses reduce expenses on equipment and services.**

With the uncertainties of today's market and the impacts of COVID-19 on global supply chains, saving money is more important than ever.

The U.S. Endowment for Forestry and Communities took notice of this need and worked diligently with the



three associations to create TimberHauling.com.

As the nation's largest non-profit endowment focused on the North American wood sector, its mission is to invest in projects that advance the forest products sector at large.

The Endowment understands the vital role loggers and log truck drivers have in the U.S. wood economy. Without you, there's no wood business. In fact, the Endowment has doubled down on this platform during the height of COVID-19.

The TimberHauling.com platform is more than just cost savings. We're building a community to create a circular economy inside the logging community that does one thing - supports loggers and the needs of the industry.

As the Timber Hauling footprint grows in products and services offered and moves in other geographies, the stronger the Timber Hauling and logging community becomes with greater purchase power. As more and more loggers participate in the savings offered, the more combined buying power there will be. That means more savings for you. That means a healthier bottom line for your business.

You win, the vendors win, and your state logging association, SCTPA, wins.

Visit www.TimberHauling.com to see how much you can save today!



VERIZON CONNECT FLEET SCTPA MEMBER PROGRAM

SC Timber Producers Association is partnering with Verizon Connect Fleet to offer a Member Benefit Program for GPS and On Board Camera Systems. This program offers members the opportunity to purchase GPS and On Board Cameras at member pricing which may be less than other companies offering similar technologies.

Verizon Connect Fleet has multiple service platforms for GPS technologies for tracking trucks and equipment. Several On Board Camera technologies are offered as well.

GPS and On Board Camera Systems for a business vehicle fleet can increase safety of fleet operation, used as a training tool and assist in possibly reducing potential liability risks.

Active SCTPA members are eligible for the Verizon Connect Fleet Program. Members may contact the SCTPA office for member information, member period and member number, to provide Kevin Schwartz, Fleet Management Consultant, at Verizon Connect Fleet to verify active membership.

Contact Kevin Schwartz at Verizon Connect Fleet for information regarding their products.

Kevin Schwartz
Fleet Management Consultant
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Team Safe Trucking Driver Safety Training Programs

South Carolina Timber Producers Association is providing your company with **Team Safe Trucking Driver Refresher Training Program**. TST training courses are the most convenient and user-friendly truck driver safety training courses available. They focus specifically on transportation of forest products. Trainees can access TST training courses at any time using a smart device or computer with internet access. A detailed record of completed courses, the training material used for training, the date and time the training was completed, and a training certificate is available for each course completed through the online training management platform. This information can be made available to business owners, insurance companies and logger associations. The convenience of “on-demand” driver safety training will save time and money, allowing more time for productivity while complying with governmental and insurance carrier mandates. These courses can be accessed free of charge. This unique training platform is designed with input from forest products truck drivers, owners, and other experts across the nation.



Team Safe Trucking Driver Safety Training Modules Outline (additional modules available covering various subjects)

The South Carolina Timber Producers Association Educational Sponsor Website

southcarolinatimberassociation-teamsafe.talentlms.com - (31 courses) Driver Refresher Training Program Courses
Group Key: SCTP Association

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Introduction to Team Safe Trucking, Clearances, Driver Condition, Distracted Driving, Driver Qualification, Preventing Rollovers, Vehicle Condition, Speeding

Driver Refresher Training Courses:

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bcjpaw@windstream.net





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202-627-6961, scott.dane@amloggers.com
www.amloggers.com

Pandemic Assistance for Timber Harvesters and Haulers (PATHH) Program

Supplemental Funding Request



Executive Summary

The American Loggers Council is pleased to announce that the Pandemic Assistance for Timber Harvesters and Haulers (PATHH) program was an historic and unprecedented success! Unfortunately, the eligible financial assistance exceeded the \$200 million appropriation by almost double.

This need required the Farm Service Agency to adjust and factor the original formula to a point where in many cases the amount of financial assistance was reduced to less than half of what the applicant would have been eligible for. As an example, an applicant that would have been eligible, based on their gross income loss multiplied by 80% (original formula) for \$180,000 would have been limited to the maximum of \$125,000. The new formula, due to the excess request for assistance, limits the maximum to \$75,000 and then applies a multiplier of 70.5% to that figure resulting in a maximum limit of \$52,875. This is 42% of the original formula assistance level.

Additionally, where the original assistance formula would have provided for 80% of the gross revenue loss, the new formula only provides 70.5% of the gross revenue loss.

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This level of need is evidence of the economic impact that the COVID-19 Pandemic has had on the American timber industry. Multiple economic analysis reports indicated that the economic loss exceeded \$1 billion. Congress recognized this in appropriating the \$200 million. Now that the real economic need has been verified, and to meet the intent of Congress in providing adequate assistance to this vital industrial sector, a supplemental appropriation of \$185 million (as per Farm Service Agency data) needs to be appropriated.

Additional supplemental appropriations have been provided for other disaster and assistance programs when the demand exceeded the initial funding appropriation.

The American Loggers Council, and the timber industry that we represent, is extremely appreciative of the PATHH program assistance. The program's success has exceeded expectations and has received bipartisan support in both the Senate and House, as well as Administration support. Unfortunately, the success of the program has also revealed the extent of economic impact, loss and need within the timber industry sector. Therefore, the American Loggers Council respectfully requests an additional supplemental appropriation of \$185 million.

History

With the onset of the COVID-19 Pandemic, the timber and forest products industry experienced significant economic losses due to the reduction in demand for many products, particularly office paper, and an overall uncertainty. Mills curtailed production and some closed permanently. (Note: Record lumber prices have not translated into comparable increases in timber (logs) or stumpage (standing timber) prices, and in many instances have resulted in little or no increase)

In an effort to gauge the economic impact the American Loggers Council commissioned an Economic Impact study in 2020 which identified a \$1.8 billion negative economic impact to the timber and forest products industry. The U.S. Forest Service conducted an independent internal economic analysis in 2020 that estimated a \$1 billion negative economic impact to the timber harvesters and haulers sector.

The timber and forest products sector was determined to be an essential service that was necessary to provide health and safety products for consumers. Although in many instances due to market losses, continued operations resulted in significant financial losses to some companies.

In response to these losses, and the threat to the sustainability of this vital infrastructure, which is critical to supporting forest management and healthy forests by reducing wildfires, stabilizing watersheds, protecting wildlife habitat, and economic factors such as rural jobs, Congress appropriated \$200 million to provide assistance through the Pandemic Assistance for Timber Harvesters and Haulers (PATHH) program as part of the 2021 Consolidated Appropriations Act.

The Consolidated Appropriations Act, 2021, authorized this critical assistance for the timber industry. Timber harvesting and hauling businesses that have experienced a gross revenue loss of at least 10% during the period of Jan. 1 and Dec. 1, 2020, compared to the period of Jan. 1 and Dec. 1, 2019 should apply for assistance.

The objective of the PATHH program was to preserve the logging and trucking infrastructure until the effects of the pandemic were no longer a factor. This is a critical objective to avoid a collapse of the infra-

(Continued on page 28)

(Continued from page 27)

structure which will otherwise prove difficult to rebuild.

“USDA’s Pandemic Assistance for Producers initiative promised to get financial assistance to a broader set of producers and today’s announcement delivers on that promise,” said Secretary Vilsack. “On top of the existing challenges associated with natural disasters and trade, the pandemic caused a major disruption for loggers and timber haulers including lack of access to wood processing mills. This industry plays a critical role in our nation’s economy, and we are proud to support these hard-working loggers and truckers as they get back on track.”

“Like many facets of the agriculture industry, the logging industry has experienced its share of financial hardships throughout the pandemic,” said FSA Administrator Zach Ducheneaux. “We’re happy to work with the U.S. Forest Service to develop this new program to provide critically needed support.”

“We’ve heard from loggers and truckers whose livelihoods were significantly impacted this past year by the COVID-19 pandemic, and we are pleased that USDA can help alleviate some of the financial burden,” said Forest Service Chief Vicki Christiansen. “I encourage those logging and log-hauling businesses hardest hit by the pandemic to learn more about the assistance offered through this new program.”

The PATHH program was developed by the USDA and opened for application July 15th, 2021, through October 15th, 2021. During the application period over 5,600 applications were submitted representing \$385 million in eligible assistance determinations. Unfortunately, the need exceeded the available resources by nearly double. As a result, it was necessary to adjust the formula which resulted in financial assistance being reduced to between 42% and 70% of the original formula calculation. As an example, an applicant that was eligible for the maximum assistance (\$125,000) received \$52,875.

Original Assistance Formula:

Payments will be based on the applicant’s gross revenue received from Jan. 1, 2019, through Dec. 1, 2019, minus gross revenue received from Jan. 1, 2020, through Dec. 1, 2020, multiplied by 80%. FSA will issue an initial payment equal to the lesser of the calculated payment amount or \$2,000 as applications are approved. A second payment will be made after the signup period has ended based upon remaining PATHH funds. The maximum amount that a person or legal entity may receive directly is \$125,000.

Adjusted Assistance Formula:

Based on the number of actual PATHH applications filed, FSA will be required to lower the payment limitation for PATHH from \$125,000 to \$75,000 and apply a payment factor of 70.5% across all calculated payments to ensure program outlays do not exceed the available funding. These provisions were previously outlined in the event the revenue loss reported exceeded available funding.

(Continued on page 29)

(Continued from page 28)

Financial data derived from PATHH program applicants verified \$700 million in financial losses from eligible applicants.

Need

This level of need is evidence of the economic impact that the COVID-19 Pandemic has had on the American timber industry. Multiple economic analysis reports indicated that the economic loss exceeded \$1 billion. Congress recognized this in appropriating the \$200 million. Now that the real economic need has been verified, and to meet the intent of Congress in providing adequate assistance to this vital industrial sector, a supplemental appropriation of \$185 million (as per Farm Service Agency data) needs to be appropriated.

Therefore, in order to meet the Congressional Intent of the PATHH program and based on actual need and demand as demonstrated by the over subscribing of the PATHH program, it is necessary to secure supplemental funding in the amount of \$185 million. The American Loggers Council proposes two options as avenues to increase the PATHH program funding to ensure adequate assistance is provided to preserve the logging and trucking infrastructure:

Reprogramming USDA FSA Funding:

Identify FSA program funding that did not “get to ground” and transfer that funding to the PATHH program.

Congressional Appropriation As Part of the 2022 Appropriation Bills

Similar to the 2021 Consolidated Appropriations Act, from which the PATHH program received bi-cameral / bi-partisan support, Congress should include \$185 million as supplemental funding for the PATHH program.

Additionally, the premise for the initial assistance was based on the impacts of the COVID-19 virus experienced between 2019 and 2020. Unfortunately, the virus has evolved and resulted in ongoing infection rates equaling or exceeding those experienced during the first year. Impacts and uncertainty continue to threaten the timber industry. Fully funding the level of assistance needed, as opposed to a partial measure, will provide substantive assistance that will effectively meet the needs and intent of the PATHH program.

Justification

Congressional appropriations for industry specific programs have historically been based on eighty percent (80%) of economic impact (loss). Based on the two economic impact studies (referenced) that would have resulted in \$800 million - \$1.3 billion. The initial \$200 million represents twenty percent (20%) of the lesser estimate. Supplementing the PATHH program with an additional \$185 million, to fully fund the documented need, will result in 40% of actual economic loss. Much less than other industry specific assistance programs.

The jobs represented by the timber industry are rural and in areas that are historically underserved communities. Additionally, as an example, the labor force within the timber industry in the Southeast is comprised of minority populations well in excess of the national population demographics. The leading state recipient of PATHH program assistance was Mississippi. The timber industry in Mississippi is the second largest agricultural commodity with an estimated value of \$1.15 billion. The African American demographics of Mississippi census data identifies 38% of the population as African American. The Mississippi timber industry employs 62,000, including a significant number of minority people of color. Compared to the national percentage of

(Continued on page 30)

(Continued from page 29)

African American's employed in the logging industry (4%), the employment in Mississippi and much of the Southeast exceeds that by many times. Based on these statistics and data, it is evident that the timber industry supports historically underserved demographics and communities. Therefore, it is important to support the PATHH program which supports these targeted groups.

Preservation of the timber management infrastructure is vital to supporting the environmental benefits achieved through healthy forest management. The timber resource represents an opportunity to reduce fossil fuel, carbon emitting, use by producing renewable fuel from forest-based feedstock as demonstrated with the potential for development of bio-crude, Sustainable Aviation Fuel (SAF) and cellulosic renewable fuels (D-3 and D-7) as per the EPA Renewable Fuel Standard.

Healthy forests require active silvicultural based scientific management. The logging industry is one of the primary tools employed by public and private land managers to achieve healthy forest objectives. Healthy forests sequester more carbon, and forest products capture and store carbon, more than unhealthy forests subject to infestation, mortality, and fire.

As a snapshot of the PATHH program and what the underfunding of the program means to individual states, Mississippi is a good example;

Funded Applications - 389

Total Eligible Assistance - \$33,224,347

Adjusted Assistance Received - \$15,635,025

(A state by state comparison of the same information is attached.)

The additional funding will be applied to previously submitted and approved applications based on the original assistance formula. No new application period would be opened, or applications accepted.

Conclusion

The American Loggers Council, and the timber industry that we represent, is extremely appreciative of the PATHH program assistance. The program's success has exceeded expectations and has received bi-partisan support in both the Senate and House, as well as Administration support. Unfortunately, the success of the program has also revealed the extent of economic impact, loss and need within the timber industry sector. Therefore, the American Loggers Council respectfully requests an additional supplemental appropriation of \$185 million.

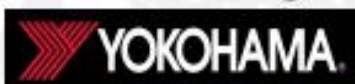
Aside from the shortfall in funding, the PATHH program was an unprecedented historic public / private partnership success. The USDA / FSA / USFS effort and response was unparalleled. In fact, as a result the PATHH program team members from the public and private sector have been selected for the prestigious USDA "Chiefs Award."

In an effort to realize the full intended level of assistance, the American Loggers Council respectfully requests Congressional support of this supplemental \$185 million funding request for the PATHH program through reprogramming of USDA funds or inclusion in the 2022 Appropriation Bill.

\$100 NEVER TOOK YOU SO FAR.

...BREAKING NEWS...

After months of hard work, we have launched our new website. Members will now have access to their SLC invoices 24/7 with a member login! Amongst the new features are the "find the nearest station" to my location feature, an approved national tires and parts dealers with location info, fill out an application on-line and other features that will assist in the improved communication with our members. The SLC's founding "Cost-Cutting Mission" continues!



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We feel that groups in today's complex and constantly changing environment need more than simply proposals and service. We understand that you are expected to sometimes be a lawyer, accountant and human resources department all at once, and we've expanded our portfolio of services to include things to help you wear all those hats.

Here are some of the cool things we are doing very, very well.

Online Benefit Enrollment Tool

Enroll and manage your entire employee benefits package online — no more paper forms!

Customized Benefit Booklets

We create a customized professional benefit booklets for you. They run the full gamut of all the benefits that your group offers their employees.

ERISA WRAP Documents

That's right, we will complete the ERISA WRAP Documents, and have the full Summary Plan Descriptions (SPDs) including mandated ERISA language ready for your group to distribute to employees.

Full Online HR Library

Easily share our HR Library with your employer groups and can assist them with such areas as OSHA, ERISA, COBRA, Immigration, Taxation and more.



Quoting Tool

Send us a small group census and we'll send you quotes back from every fully insured carrier available in your market in one concise, easy to read spreadsheet.

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ACA Compliance

Our software tracks and maintains your plan to make sure that you are hitting the required governmental benchmarks.

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NEW SCTPA MEMBER BENEFIT & SERVICE



**Contact Steve Wilt (843) 566-5463
or Jalisa Byas (803) 381-2198 to Get
Your Savings.**

NEW Michelin & B. F. Goodrich Tire Discount Program

SC Timber Producers Association is proud to announce a New Member Benefit Program. SCTPA has partnered with Michelin and B. F. Goodrich (BFG) to offer ACTIVE dues paid members the opportunity to save money on tires through this program.

SCTPA President Crad Jaynes said, "SCTPA is pleased and proud to partner with Michelin North America to offer this valuable and cost saving opportunity for our members. Our members are always our first priority and when our association can provide a cost saving program like this, it is a "win" for everyone. I appreciate Michelin partnering with us in this program."

This program is available to ALL active dues paid members in all SCTPA member categories. Program is effective as June 1, 2019. Members are able to visit any local Michelin dealer. Program requires an application be completed and the use of a credit or debit card.

Member Process for SCTPA Michelin & BFG Tire Program

- 1) Contact SCTPA to receive active member number, membership period and member status (logger, wood dealer, etc.).
- 2) Must be an Active Dues Paid SCTPA Member.
- 3) Interested SCTPA members should reach out to your local Michelin Tire Dealer.
- 4) Complete the application and forward it to Jalisa Byas (Jalisa.byas@michelin.com) or Steve Wilt (Steve.wilt@michelin.com) Jalisa is the SC Representative and Steve is the Territory Manager. Application available from SCTPA. Write your SCTPA member number and member period on the application at the top left under Michelin logo. *Example: SCTPA ##### / 01-01-19/20*. Sign and send both the Application and Conditions of Sale pages.
- 5) Either Jalisa and/or Steve will verify active membership with SCTPA's Crad Jaynes.
- 6) Once application is verified, it will be sent to Michelin for approval.
- 7) Michelin will provide the customer with a Bill To and Ship To Number. At that time, the member will have to Register their account at **Michelinb2b.com** and upload the member's Credit or Debit Card.
- 8) Program available to ALL members registered as active dues paid SCTPA members.
- 9) Program available for Michelin and B.F. Goodrich tires. Tires available are Truck, Light Truck, Passenger Car & Agricultural, Industrial & Off Road Tires & Retreads.
- 10) Once a member is registered on **Michelinb2b.com**, member will have access to all their purchase reports and tire pricing.
- 11) Members can go to any Michelin dealer to purchase tires.
- 12) Tires cannot be ordered online or shipped to the customer. Must go through a Michelin dealer.

SCTPA is pleased to offer our members this tire discount program on the high quality tire products offered by Michelin Tire and B. F. Goodrich Tire. Should a member have any questions, feel free to contact SCTPA.



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2022 SCTPA Annual Membership Meeting

MEETING AT A GLANCE

FRIDAY, FEBRUARY 25

- 1:00 p.m. Board of Directors Meeting... Members & Guests Welcome
3:00 p.m. Registration Desk... Open Until 8:00 p.m.
7:00 p.m. Welcome Reception... Food, Music, DJ & Karaoke

Conference Center

Osprey Room Live Oaks Bldg.
2nd Floor
3rd Floor

SATURDAY, FEBRUARY 26

- 6:30 a.m. Member & Guests Breakfast
6:45 a.m. Registration Desk Opens
8:00 a.m. General Session
Welcome, Invocation, Antitrust Statement & Announcements
Chairman's Remarks
8:20 a.m. Speaker: Scott Phillips, SC State Forester, SC Forestry Commission
8:30 a.m. Ladies Breakfast
8:55 a.m. Speaker: Ewell Smith, U.S. Endowment, TimberHauling.com Platform
9:20 a.m. Speaker: Derek Breedlove, The Vestige Group, GPS & Onboard Cameras
9:45 a.m. Speaker: Scott Dane, American Loggers Council Executive Director
10:15 a.m. Speaker: Stephen Setliff, Setliff Law Firm, Glen Allen, VA
11:15 a.m. Morning Break to Visit Exhibitors & Silent Auction
11:50 a.m. Move to Membership Luncheon
12:00 p.m. Membership Luncheon & Business Meeting
12:45 p.m. Chairman's Welcome, Board of Directors Introductions & Announcements
Speakers: SC Agriculture Commissioner Hugh Weathers, SC Department of Agriculture,
SC U.S. Senator Tim Scott (Live or Via Video), Rick Quagliaroli, Forestry Insurance Company of the
Southeast
Business Session: President's Report, Financial Report, Bylaws Report, Board Elections,
Awards & Special Presentations, Door Prizes & Prize Drawings
2:50 p.m. Afternoon Break
3:00 p.m. Workshop: SFI Trained TOP DVD Module for SFI Training For
July 1, 2021 – June 30, 2022 SFI Trained Status
5:00 p.m. Adjourn
Saturday Evening On Your Own. Enjoy Your Evening!
DISCOUNTED CAROLINA OPRY TICKETS VOUCHERS Available At Registration Desk.

Conference Center

3rd Floor
2nd Floor
2nd Floor

3rd Floor

3rd Floor

SUNDAY, FEBRUARY 27

- 8:00 a.m. Prayer Breakfast
9:00 a.m. Special Guest: *Port City Quartet - Gospel Music Group*
10:05 a.m. Silent Auction Announcements & Final Comments
10:30 a.m. Adjourn Meeting

Conference Center

3rd Floor

SILENT AUCTION BIDDING HOURS - CONFERENCE CENTER

Friday, 5:00 – 9:30 p.m. Saturday, 7:00 a.m. – 5:30 p.m. Sunday, 7:00 – 9:00 a.m.

EXHIBITOR HOURS - CONFERENCE CENTER

Friday, 6:00 – 9:00 p.m. Saturday, 7:00 a.m. – 5:00 p.m. Sunday, 7:30 – 9:30 a.m.

THANK YOU FOR SUPPORTING OUR 2022 ANNUAL MEETING!

2022 ANNUAL MEETING REGISTRATION

February 25 - 27, 2022

PLEASE PRINT OR TYPE. COMPLETE ALL INFORMATION BELOW.

Name _____ Badge Name _____

Business Name _____

Address _____

City _____ State _____ Zip _____

Contact #: Work _____ Home _____

Fax _____ E-mail _____

Spouse/Guest Name _____ Badge Name _____

Please list any additional badge names on page 39. Credit Card Payment Form on page 39. Thanks!

	Early Registration		After February 1, 2022
	#	\$	#
Member *	_____ @ \$ 225 = _____.		_____ @ \$ 245 = _____.
Member Spouse *	_____ @ \$ 125 = _____.		_____ @ \$ 155 = _____.
Active Member Employee **	_____ @ \$ 125 = _____.		_____ @ \$ 135 = _____.
Active Member Employee Spouse	_____ @ \$ 100 = _____.		_____ @ \$ 115 = _____.
SATURDAY, FEB. 26 ONLY	_____ @ \$ 185 = _____.		_____ @ \$ 215 = _____.
Non-Member	_____ @ \$ 245 = _____.		_____ @ \$ 255 = _____.
Non-Member Spouse	_____ @ \$ 125 = _____.		_____ @ \$ 135 = _____.
Children - Per Child – Age 6 – 18 Children Under 6 – No Charge	_____ @ \$ 35 = _____.		
Discounted <i>Carolina Opry</i> Tickets <i>Saturday Evening Show, FEB. 26, 7 p.m.</i> <i>Tickets Are Non-Refundable</i> <i>Save \$ 13.00 Per Ticket</i>	_____ @ \$ 37 Per Person = \$ _____.		
		TOTAL \$ DUE & PAID \$	_____.

* Please Refer to Member & Active Member Employee Descriptions Below *

Return Completed Registration & Check Payable To: SC Timber Producers Association (SCTPA)

*Members ** = Active Members, Allied Supplier Members & Allied Supporting Members with Paid Dues.
Active Member Employee ** = Active Logger, Wood Dealer or Trucker Member Sponsored Employees Only not an owner, partner or corporate officer of active member's business. Supervisors & employees are encouraged to attend.
All other Non-logger, dealer or trucker active members use member registration rates per person attending.
Call SCTPA if questions.

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DOUBLETREE RESORT BY HILTON HOTEL MYRTLE BEACH OCEANFRONT

SCTPA ROOM BLOCK RATES CUT-OFF IS JANUARY 27, 2022

Regular Hotel Room Rates Will Apply After January 27, 2022. Hilton Room Cancellation Policy Applies.

SCTPA Annual Meeting Cancellation Policy: Full refund if written cancellation received by January 1, 2022.
50% refund if written cancellation request received by January 15, 2022.. NO REFUND after January 15, 2022..

Additional Names for Annual Meeting Registration & Name Badges:

2021 Annual Meeting Registration Credit Card Payment

Total Registration Fees \$ _____

Total Carolina Opry Fees (If Applicable) \$ _____

Credit Card Fee \$ **5.00**

Total Amount Charged \$ _____

Credit Card Used: **VISA** **MASTERCARD** **DISCOVER**
(Circle Card Used)

Card Holder Name: _____

Card Number: _____

Card Verification Number on Back of Card: _____
(Three or Four Digit Number on Back of Card)

Card Expiration Date: _____

Card Billing Address Zip Code: _____

I agree to pay according to the Terms & Conditions of the Card Used.

Signature

Print Name

2020 & 2021 Logger Activist Award Nomination

Nominations for SCTPA's **2020 and 2021 Gene Collins Logger Activist of the Year Award** are being sought. Due to the cancellation of the 2021 Annual Meeting, the 2020 award was not presented. Therefore two awards will be presented at our 2022 Annual Meeting for 2020 and 2021.

Awards will be presented at the 2022 Annual Membership Business Luncheon and Meeting convening at noon, Saturday, February 26, 2022 at the DoubleTree Resort by Hilton Myrtle Beach Oceanfront, Myrtle Beach, SC.

This award recognizes a Professional Logger who has demonstrated an exceptional desire to positively promote and represent the timber harvesting profession by actively participating in association activities, educational efforts, community action, industry advocacy, and engendering the public's trust with commitment to the American Loggers Council Professional Logger Code of Practices and by displaying a commitment to sustainable forestry principles and practices.

You may nominate a SCTPA Logger Member or yourself. Contact the Nominations Committee or SCTPA office by January 15, 2022. Thank you for your nomination and association support.

Nominations Committee

Chairman, Josh Key, Beech Island Timber & Construction, Inc., Jackson
Office 803-827-1807 ■ Cell 803-507-8995 ■ jkey@bitimber.com

Tommy Barnes, Ideal Logging, Inc., Edgemoor
Office 803-789-5467 ■ Fax 803-789-3565 ■ Cell 803-385-7994 ■ ideallogging@truvista.net

Buster Harrison ■ Harrison Forest Products, Inc., Round O
Office/Cell 843-908-0085 ■ carey.harrison@canfor.com



Timber Talk

*Your Voice for South Carolina
Timber Harvesting*

Contact Crad Jaynes at
1-800-371-2240 or bcjpaw@windstream.net

2020 Logger Activist Award Nomination

2020 Nominee Name _____

Business Name _____

Address _____

City _____ SC Zip _____

Contact Office _____ Home _____

Mobile _____ Email _____

Nominated By _____ Date _____

Contact: Office _____ Cell _____

Describe nominee's activities: _____

Use Additional Pages If Needed

2021 Logger Activist Award Nomination

2021 Nominee Name _____

Business Name _____

Address _____

City _____ SC Zip _____

Contact Office _____ Home _____

Mobile _____ Email _____

Nominated By _____ Date _____

Contact: Office _____ Cell _____

Describe nominee's activities: _____

Use Additional Pages If Needed

2022 ANNUAL MEMBERSHIP MEETING

Silent Auction Item Donation

Our Silent Auction has been successful because of the participation of our Allied Supplier, Allied Supporting and Individual Members. Our 2022 Annual Membership Meeting, February 25– 27, at the DoubleTree Resort by Hilton Myrtle Beach Oceanfront, Myrtle Beach, will again feature our Silent Auction. Auction proceeds are used to help financially support the association.

Would you and/or your company like to donate an item or contribute financially towards the purchase of a Silent Auction item? This is voluntary. Even if you are not attending the meeting, but would simply like to participate, we would certainly appreciate your contribution and involvement.

If you are interested, please return this form to the SCTPA office. Or you may contact the SCTPA office at 1-800-371-2240, fax 803-957-8990, email bcipaw@windstream.net or Crad's cell 803-530-5874 for more information. Your company will be recognized at the meeting as a Silent Auction Donor.

Thanks for your support in our efforts to continue representing professional loggers and timber producers here in South Carolina. Your Silent Auction donation is greatly appreciated. Your contribution may be tax deductible as a contribution to this association.

Silent Auction Item

Donated Item Description _____

Item Value \$ _____

Donated By _____

Address _____

City _____ State _____ Zip _____

Contact Name _____ Telephone (_____) _____

Silent Auction Financial Donation

** Financial Donation Toward Purchase of Silent Auction Item: \$ _____. **

** SCTPA will purchase Silent Auction items. Financial contributor will be designated for the item. **

Please Mail or Fax To: SC Timber Producers Assoc. P.O. Box 811 Lexington, SC 29071

Shipping Address: Crad Jaynes SCTPA 601 Carola Lane Lexington, SC 29072



2022 BOARD OF DIRECTORS NOMINATIONS NEEDED

Board of Directors Seats will need to be elected at our February 26, 2022 Annual Membership Meeting at the DoubleTree Resort by Hilton Myrtle Beach Oceanfront, Myrtle Beach, SC.

Due to the cancellation of the 2021 Annual Meeting due to Covid, the board of directors seats that expired December 31, 2020 were extended for one year until December 31, 2021.

The extended board seats and 2021 expiring board seats will be elected at the 2022 Annual Meeting.

The board terms for Seat 1 served by Rickey Chapman, Chapman Timber, Inc., Newberry, Seat 2 served by Bob Lussier, Great Woods Companies, Bennettsville, Seat 3 served by Robby Crowder, Land & Timber, LLC, Greenwood, and Seat 8 served by Bo Bo Seckinger, Seckinger Forest Products, Inc., Hampton expire December 31, 2021.

Board members Bo Bo Seckinger and Bob Lussier have indicated both they will run for re-election. Board seats will need to be filled by elections for Seats 1 and 3.

Board member elections will be conducted during the Member Business Session of the Membership Meeting convening at noon on Saturday, February 26, 2022.

Board members serve four-year terms. Board responsibilities are to establish policies, direct legislative advocacy, guide programs and efforts to improve and benefit the timber harvesting industry, oversee association fiscal responsibilities and charge association staff to fulfill the association's duties and daily functions.

Board members are responsible to attend board meetings and local district meetings. Plus, promote professional timber harvesting in SC, seek SCTPA members, represent the association at events where needed and promote the association. One board meeting is conducted at the annual meeting with bimonthly meetings held in Columbia beginning at the end of February or early March.

Any member solely and directly engaged in the logging business and in good standing with paid dues as of December 31, 2021, may be nominated for any of the upcoming seats regardless if current board member has indicated running for re-election. A member regardless of location is eligible for nomination. Logger members are encouraged to enter your name or the name of another logger member as an eligible candidate.

To enter your name for nomination or to nominate someone else, please contact the Nominations Committee or SCTPA office no later than February 10, 2022.

Thanks for your assistance in this important association process.

Nominations Committee

Chairman, Danny McKittrick, McKittrick Timber, LLC, Heath Springs
Office/Home 803-283-4333 ■ logn@comporium.net

Tommy Barnes, Ideal Logging, Inc., Edgemoor
Office 803-789-5467 ■ Cell 803-385-7994 ■ ideallogging@truvista.net

John Rice, Rice Land & Timber, LLC, Allendale
Office/Cell 803-259-6202 ■ rice.john@yahoo.com



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Wilson - Hopper Bottom and Conveyor Belt Trailers
Stoughton - Dry Vans
Kentucky - Moving Vans
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(Baltimore and Orlando pick up and drop off available)





Mark Your Calendar

January 2022

1 New Year's Day... Happy 2022 to Everyone! Hope 2022 is good for your ALL!

February 2022

14 Happy Valentine's Day
25 SCTPA Board of Directors Meeting, DoubleTree Resort by Hilton Myrtle Beach Oceanfront, Myrtle Beach, SC, 1:00 p.m., Osprey Room in Live Oaks Building, Members & Guests Are Welcome to Attend
25 – 27 SCTPA 2022 Annual Meeting, DoubleTree Resort by Hilton Myrtle Beach Oceanfront, Myrtle Beach, SC

SCTPA is available to those that need to view the 2021 SFI Timber Operations Professional (TOP) Update video to continue to be SC SFI Trained. June 30, 2022 is the deadline for viewing the 2022 TOP Update. Contact SCTPA and a group live class or individual class can be arranged.

Spring district meetings will be considered for scheduling and dependent on the continued COVID situation. District Meeting dates are subject to change. Meeting notices will be mailed, posted on SCTPA Facebook page and listed on the website www.scloggers.com prior to scheduled meeting.

Members & Non-Members are encouraged to attend our district meetings to know what the issues are affecting the industry.

Need SFI Trained DVD Class or other training?

SCTPA can provide the New DVD Training Module for SFI Trained status. SCTPA is an approved DVD training class facilitator and will be scheduling classes during the year. Other training programs are available for safety, driver training, equipment lockout & tagout, hazardous materials spill control on logging sites and forestry aesthetics.

Truck Driver Training Workshops will be scheduled. Watch the Mark Your Calendar section of this newsletter for dates. Notices for SCTPA workshops & events will be forwarded.

Crad Jaynes
President & CEO
SCTPA

PO Box 811, Lexington, SC 29071
800-371-2240 Fax: 803-957-8990
bcjpaw@windstream.net

Kathy Fudge
Communications Director
SCTPA

PO Box 811, Lexington, SC 29071
803-608-3357
khfudge@gmail.com

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Our Mission

The Mission of the South Carolina Timber Producers Association is to serve as the voice for timber harvesting and allied timber businesses to advance the ability of its members to professionally, ethically, efficiently, safely, environmentally and profitably harvest, produce and transport timber to meet the timber supply demands of our state by providing continuing educational and training opportunities, distributing timber harvesting, hauling, manufacturing and selling information, representing our members in national and statewide legislative activities, and aggressively promoting, supporting and conducting programs of state, regional and national advocacy.