



## 2019 Western Star Association Rebate – US ALC Associations

Western Star is proud to support and extend the Association Rebate Program for members of the American Loggers Council (ALC) and its affiliates. Dealers can apply the rebate to the truck purchase or process a direct rebate to your customer. ALC Members may qualify for a rebate when they purchase a brand new Western Star 4900 logging service truck; the leading brand in the logging industry.

Members can now enjoy the power and versatility of a Western Star truck, which have been manufactured for higher payloads, better maneuverability, serviceability, and equally important, durability and dependability.

Western Star Trucks reserves the right to terminate this program at any time without notice.

## Rebate amount is based on truck model and configuration:

• \$5,000 for 4900 Sleeper or Daycab with vehicle service code of A85-012, logging service truck

## **Requirements:**

- Valid only on vehicle service data code of A85-012, logging service truck.
- Valid only on StarQuote pricing.
- Not valid with stock truck concession or other program incentive claims.
- Verification of membership or affiliation status with ALC.
- Association membership must be valid for at least **90 days prior** to retail sold date.
- Trucks must be <u>new</u> and never been retail sold regardless of model year or mileage.
- Maximum of five (5) trucks per customer/company in a calendar year.
- Rebate claim must be processed within **30 days** of retail sale date.
- Not valid for gliders.
- Only one association rebate can be applied per claim per truck.

## **Process:**

- 1. Association member advises dealer he or she is a member of the American Loggers Council or affiliate organization, and asks dealer to verify membership with ALC.
  - To verify membership, dealer needs to contact Mr. Daniel J. Dructor, American Loggers Council via e-mail at <u>americanlogger@aol.com</u> or by phone at 409.625.0206.
  - Please identify yourself as a Western Star Dealer requesting approval to offer a discount to the customer. Provide applicant name, organization, and membership number, if applicable.
  - Mr. Dructor will verify and provide you with an approval. He will also send a copy of the approval to <u>WST.Dash@Daimler.com</u>
- Association member makes his/her best deal on up to five (5) new trucks or tractors.
  Truck can be from stock or new order.
- 3. Dealer report and enter the retail sale date and warranty registers the truck(s).
- 4. Dealer submits a TIA using General Adjustment Form referencing Customer Name, Association, and membership number (if applicable) in the notes section.
  - If Association does not have a membership list or number, proof of membership (i.e. Membership Card or Membership dues receipt) must be attached in TIA system.
- 5. Dealer submits Rebate Claim Form through the DASH.
- 6. Association membership and truck sale are verified before TIA is processed.
- 7. Dealer can apply the credit as requested by the customer/member:
  - Dealer uses rebate toward the deal listing the rebate as a line item on the invoice.
  - Dealer credits customer's parts/service account with full rebate amount.
  - Dealer pays the customer full rebate directly.

Western Star will send a Thank You letter to the customer to thank them for their purchase listing the rebate that was processed.

Dealer is responsible for ensuring all conditions of this program and Association memberships are met. TIA's will not be approved if any condition or Association memberships are not in accordance with this program.

For questions, please contact Susan Phan at 503.745.2146 or <a href="mailto:susan.phan@daimler.com">susan.phan@daimler.com</a>.